

# CHECKUP

Vol. 2, No. 7 June 2, 1989

## Testimony Outlines Hospital's Mission

(EDITOR'S NOTE: This article was written prior to yesterday's testimony during the third day of the visitorial hearings regarding the tax exempt status of TAH—LVHC. Because of the importance of the subject and the significant implications its outcome has on the future of our hospital, *CheckUp* is taking this opportunity to provide employees with an overview of the proceedings.)

Witnesses at the ongoing visitorial hearings being conducted by Lehigh County Judge Robert K. Young have recounted numerous stories reflecting the excellence of care and abundance of caring at TAH—LVHC. Their testimony is evidence of a hospital in which each and every employee can, and should, take pride.

More than once during the first two days of testimony, those in attendance could be seen brushing aside a tear as witnesses described the "heart" of the hospital. Witness after witness told why they felt losing its tax exempt status would threaten the hospital's ability to continue to offer such outstanding services.

Judge Young has described the hearing process as an audit or a review to gain a fuller understanding of how Lehigh County's not-for-profit hospitals are fulfilling their charitable and community responsibilities. TAH—

(please turn to page 2)



Salvatore Amore - Man With A Mission. See Page 5



The Allentown  
Hospital—  
Lehigh Valley  
Hospital Center  
A HealthEast Hospital



# Witnesses Support Not-For-Profit Status *(from page one)*

LVHC is the first of the five general hospitals in Lehigh County to go through the process. Our hospital is currently tax exempt and so this is not a tax appeal. The judge has established a cordial atmosphere in his courtroom, unlike the adversarial climate that may exist in a tax appeal.

The following is an account of the testimony presented, in order of presentation. The story of our hospital and how it operates unfolded in a logical sequence. While board members testified first, no less important to the hospital's case was the testimony of employees and other supporters which followed. Opening witness Richard Fleming, HealthEast and TAH—LVHC board member, described the board's decision-making process. He also gave a moving account of the hospital's commitment to developing a Trauma Center for the region. "We established a helicopter service for trauma victims because we knew it was badly needed and no one else was willing to pay," he recalled.

Fleming detailed how the commitment to trauma not only helped reduce the area's percentage of deaths on the highways and number of permanently disabled, but also helped restore his badly injured daughter to a full and productive life. "If the Trauma Center hadn't been there for her, I really don't know what we would have done," he told Judge Young.

William Roberts, who also serves on both boards, explained why his family has been making commitments

**"It is imperative that we remember that 'not-for-profit' does not mean 'no profit.' We must make a profit in order to replace equipment and maintain buildings."**

—Rev. Daniel G. Gambet,  
HealthEast Board Member

of time and money to the hospital for several decades. "We have to build our resources in order to be there in the future. If we are to remain a regional center of excellence we must continue to generate revenue in excess of expenses," he cautioned.

Carl Maio, another dual director, reaffirmed Roberts' testimony. "If hospitals are taxed, the expenses would have to be borne by the patients who use the facility."

Maio, who chairs the HealthEast Audit Committee, also explained the rigorous conflict of interest policies to which board members, management and key medical staff members are held.

The Rev. Grant E. Harrity, HealthEast board member, joined all other witnesses in observing "no one has ever been turned away from our hospital because of inability to pay."

Harrity went on to say, "We lose money on the operation of the clinics, but I have no problem with losing money on programs that serve people."

The Rev. Daniel G. Gambet, a member of the HealthEast board, expressed his unequivocal support for the hospital's commitment to edu-

cation despite its cost. He also registered his grave concern about the future of the nation's non-profit organizations if the hospital should lose its tax exempt status.

"We're raising money for the community, not shareholders. We spend a lot of money on community education which should reduce the amount of illness in this area," he said.

"It is imperative that we remember that 'not-for-profit' does not mean 'no profit'. We must make a profit in order to replace equipment and maintain buildings.

"Loss of non-profit status would mean a deficit in health care in this community. It is the community members who are really our shareholders. This matter is a great threat to the not-for-profit structure on which our society is built. It is a classic example of shooting ourselves in the foot," he concluded.

Ronald Lutz, M.D., president of Emergency Care Associates of Allentown which has the trauma physician contract with LVHC site pointed out all the work his group does to help support the regional emergency medical system and advised Judge Young that the doctors care for all patients coming to the ER irrespective of whether they have insurance coverage.

Zwu-Shin Lin, M.D., one of eight physicians who have a contract to provide radiology services at LVHC site, explained the importance of subspecialty skills as part of his group's service to the hospital and its patients.

Alan Jennings, deputy director of the Community Action Committee of the Lehigh Valley, was the final witness on the first day of the hearings. Jennings gave a detailed account of

*(please turn to page 6)*

*CheckUp* is a biweekly publication of the Communications Department of HealthEast. To submit an article or for additional information, call ext. 7915.

**Our mission is your health.**

**HealthEast, a not-for-profit regional health care system, is more than 8,000 professionals, employees and volunteers working to provide you with quality, comprehensive health services.**

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## Revisions Planned For Hospital Paychecks

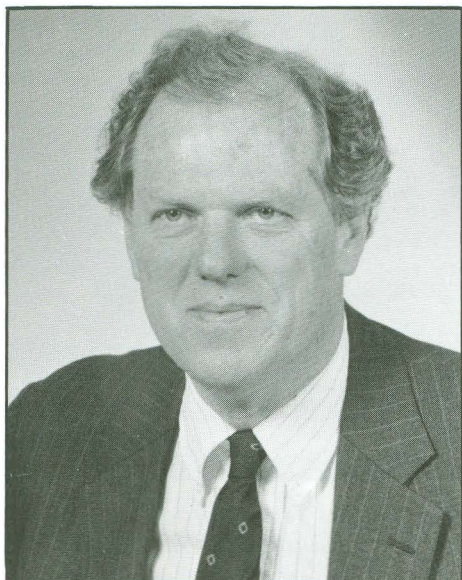
The paycheck TAH—LVHC employees will receive dated June 23, 1989 will be processed using the new on-line payroll system. The new system is a major quality improvement for payroll processing. It will expand present capabilities and provide the flexibility to accommodate future TAH—LVHC growth.

A significant improvement is the revised paycheck stub format that provides more information on taxes withheld and deductions made. Except for some minor tax differences caused by the use of a new tax service, affecting only a few employees, the amounts withheld should be the same.

If there are any questions about the new checks, call ext. 2210.



# Board of Directors



**Charles D. Snelling**  
**Treasurer**  
**HealthEast**

**EDITOR'S NOTE:** This is the fourth installment in an ongoing *CheckUp* feature which provides brief biographical sketches of community leaders who volunteer their time and talents to serve on our Boards of Directors.

Charles D. Snelling, president of The Snelling Company and Western Lehigh Valley Corp., has been a HealthEast board member since its origin in 1982.

He serves as chairman of the Finance Committee and HealthEast Enterprises, Inc. Snelling, who is listed in *American Men of Science*, *Who's Who in Finance and Industry* and *Who's Who in the East*, holds a bachelor of science degree in engineering from Lehigh University.

Snelling is currently a Board of Trustees member at Cedar Crest College, a former chairman of the Republican Finance Committee of Pennsylvania and president of Allentown City Council.

"I find my service to HealthEast both challenging and rewarding. The people associated with HealthEast are exceptionally able and dedicated. Our mission of delivering quality, affordable health care to the community is truly worthwhile. It all adds up to a very satisfying opportunity to serve," observes Snelling.

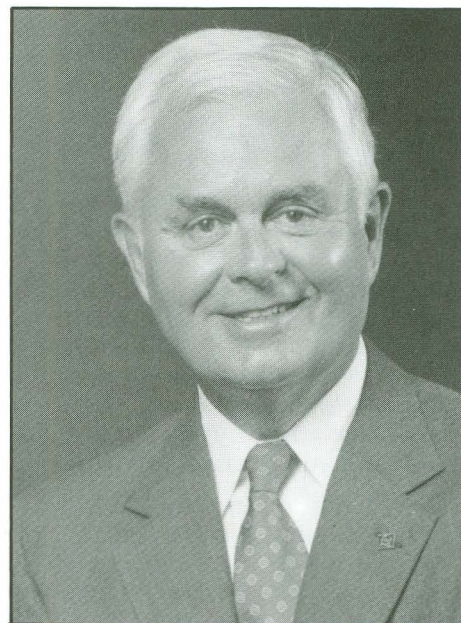
**Frank J. Ryan**  
**Treasurer**  
**TAH—LVHC**

Frank J. Ryan, president and chief operating officer, Air Products and Chemicals, Inc., has been a board member since 1986.

He is chairman of the Finance Committee, in addition to serving on the Medical Staff Development, Nominating, HealthEast Finance and HealthEast Trust Fund Investment committees.

Ryan received a master's degree in business administration from Lehigh University and a bachelor's degree in chemical engineering from Villanova University. He also graduated from the United States Naval Postgraduate School and prior to joining Air Products and Chemicals Inc. in 1957, served as a Navy meteorologist.

Ryan's community involvement includes serving on the Executive Committee of the Minsi Trails Council of the Boy Scouts of America; a member of the Board of Associates for Muhlenberg College and a member of Lehigh University's Asa Packer Society.



"We are fortunate to have truly outstanding medical services available in the Lehigh Valley. The Allentown Hospital—Lehigh Valley Hospital Center is at the heart of it. I appreciate and enjoy being part of a winning team which is dedicated to bringing up-to-date technical excellence at continually improving efficiency, with compassion to everyone in our community," says Ryan.

## Cyclists Seek Pledges For MS

TAH—LVHC and HealthEast have put together a team of cyclists to ride the MS 150 "Lehigh to Lancaster Cycling Extravaganza" to raise funds for multiple sclerosis research and client services. The event gets rolling Saturday, June 24, and finishes June 25.

Team members are David Buchmueller, HealthEast; and the following hospital employees: Paul Garbarini, Respiratory Therapy; George Guldin, Respiratory Therapy; John Holley, Short Procedure Unit; Donald Jones, GICU-West; Maryann Rosenthal, 7B; and Mike Zerbe, Physical Therapy.

Each cyclist must raise \$1 per mile or \$150 to participate in the ride. The team registering the most pledges will bring home a trophy.

Anyone wishing to make a pledge can call Ann Holmes, Physical Therapy (LVHC), ext. 8480.

## What's Cookin'?

Help us celebrate Flag Day — Mr. Bush's Presidential Birthday Party — at TAH site on Wednesday, June 14 from 11 a.m. to 1:15 p.m. and again from 4 to 6:15 p.m. The patriotic menu includes: hot, spicy chili pepper bean soup; Old Glory barbecued pork spare ribs; presidential barbecued beef short ribs; All-American-style barbecue with kaiser roll; rebel-style fried chicken; smoked roast turkey breast; broccoli spears with low-sodium cheese sauce; ranch-style french fries; hush puppies; and quarter pound hot dogs with all the fixin's.



## Advisory Council Plans Third Art Show

The opening of the third annual art show sponsored by The Arts Advisory Council of HealthEast will be held Friday, June 16 from 4 to 7:30 p.m. at Muhlenberg College Center for the Arts. The cost is \$15 per person and those wishing to attend are asked to call Development at ext. 7990 to make reservations by June 6. The exhibition will run through July 10.

According to Jane Maulfair, chairperson, about 100 works created by Pennsylvania regional artists will be available for personal acquisition or for donation to TAH—LVHC.

For donation of more expensive pieces, group purchases are encouraged. Funds raised during the exhibition will be used to purchase artwork throughout the year and also to underwrite fund-raising concert performances.

Works contributed to a specific site become part of the facility's permanent collection. Permanent, engraved, brass plaques listing donors' names are displayed with all the works the council acquires.

"We are excited about this year's exhibition. Members of the Arts Advisory Council invited many regional artists to enter the show and juried the entire selection of artwork this year," Maulfair explains.

Facilities and sites where art will be donated include TAH—LVHC, Gnaden Huetten Memorial Hospital, Slate Belt Nursing and Rehabilitation Center and Lehigh Valley Hospice.

The council's goal is to provide more pleasant surroundings for patients and staff at the hospitals. The highly technical hospital atmosphere is warmed by the artwork.

Famous painters have been known to create great works during their formative years. In its first few years, The Arts Advisory Council of HealthEast, a program of the HealthEast Trust Fund, has created a masterpiece of its own, the annual art exhibition.



*These third-graders were among over 2,000 youths representing 35 schools from the Lehigh Valley who attended the seventh annual health fair titled "The Incredible Human Body," sponsored by TAH—LVHC. The youngsters above are receiving instruction to "drop, roll and cool" in the event they are burned.*

## Briefly Speaking

### 'Trouble' Calls Changed For TAH Site

Beginning this month, all TAH site evening, night, weekend and holiday 'trouble' calls involving electrical, plumbing or carpentry matters will be handled through the Power Plant at ext. 2256.

The Power Plant person will ask a number of questions, including the seriousness of the problem. Once the Power Plant has received your call, someone will notify the person on call and then the department to which he is responding.

### Vice President Of Academic Affairs Moves Office

The office of Dean Dimick, M.D. has been relocated at TAH site from the Department of Medicine to directly outside of the Intensive Care Unit (TAH) on the first floor.

Calls concerning Academic Affairs may be directed to Dimick's secretary, Sherry Sawka, at ext. 2970. All patient-related inquiries may be directed to Marilyn Steinleitner in Suite 1100 of MOB 1, LVHC site at ext. 1150.

### Changes For Telephone Directory Announced

The following changes should be made in your telephone directory for Anesthesiology at LVHC site:

Lerner, Samuel, M.D. — 8810

LVHC main number for in-house Anesthesia communication — 8810

Anesthesia physicians (page) — 8999

All calls for anesthesia coverage — 8810.

Please delete 8818 and 8813 from your directory.

### Child Care Center Has Openings

Lehigh Valley Child Care Center at LVHC site has openings in its evening and weekend program for children ages 6 weeks to preschool age. The center is open 6 a.m. to midnight, Monday through Friday, and 6 a.m. to 4 p.m. on Saturdays and Sundays.

The center's director is also investigating the possibility of starting a school-age program in September on Saturdays and Sundays for ages 5 to 8 years. If you are interested in such a program, please call the center at ext. 8970.



# Salvatore Amore - Man With A Mission

Salvatore Amore, a TAH—LVHC volunteer, tried to sleep, but the persistent pounding in his ear made it nearly impossible. The propulsive beat was steady and strong. And unsettling.

Sal called for his nurse.

"Try not to worry," she reassured him. "It's only the sound of your heart." It had been more than five years since he could remember hearing that distinctive rhythm.

At age 63, Sal Amore received the gift of life itself from an anonymous 19-year-old donor during a heart transplant performed in April at Hershey Medical Center.

Today, as he waters the newly-planted peppers and petunias embroidering his lawn, Sal bears no resemblance to a man who has survived open heart surgery, following a massive coronary in 1978, and a heart transplant 11 years later.

He greets his visitors with a firm handshake and a strong clear voice, best-suited for a soapbox.

Sal Amore is a survivor. What makes him all the more remarkable is that he has transformed a traumatic experience into a positive message of hope for others who face serious health challenges.

He is a man with a mission.

In 1979, Sal began informally visiting cardiac patients at LVHC. During the visits, he helped allay the pre-op fear and doubt of patients scheduled for open heart surgery. At the time, the hospital staff viewed his visits as social calls to an apparently large circle of family and friends. "How many relatives do you have?" a staff nurse once asked him. "Everyone in this hospital is my brother or sister," he replied philosophically.

In 1982, Sal and other cardiac patients, in cooperation with the American Heart Association, formed the Zipper Club, an organization that offers counsel and support to candidates for open heart surgery at the Hospital Center, St. Luke's Hospital and Warren Hospital.

Since his heart transplant, Sal is adjusting to a rigid medical regimen. Each week, he returns to Hershey for a heart biopsy. Each day, he takes an assortment of 60 vitamins and medications including cyclosporin, an anti-rejection drug.



*Joyce and Salvatore Amore*

Still, Sal hasn't felt this good in years. "After open heart surgery, you are still working with a damaged heart," he says. "With a transplant, you are working with a good one."

He feels fortunate, too. "I have a wonderful, supportive family," he says of his wife, Joyce, and sons, Bruce, John and Robert. "And great friends." During his three-week stay in Hershey, Sal received more than 500 cards and letters from well-wishers.

What's next for him?

"I expect to be playing golf in September," he says. He has also considered establishing a support group for transplant patients. First, he must determine the scope of this project.

Sal is a vocal proponent of organ and tissue donations. "I can't imagine what it would be like to wait for a donor," he says. "My doctor doubted that I would live more than two weeks if a donor hadn't been found."

For now, the man with a mission is taking one day at a time. "But, I'll be glad to meet with anyone who is a candidate for open heart surgery or a transplant," he says. "From my experiences, I can tell you this: You have to go in fighting and come out fighting."

Coming from a man who has faced and overcome some considerable health challenges, that's just not idle talk. That's Amore!

*(Editor's Note: Organ and Tissue Donor cards can be obtained by calling 778-CARE.)*



## Williamsburg, Busch Garden Trip Set

The Allentown Hospital Recreation Committee is sponsoring a bus trip to Williamsburg and Busch Gardens from Oct. 13 - 15. For more information and to register, call Joann Haros, Operating Room (TAH), at ext. 2231.



# Judge Hears Testimony (from page 2)

Families in Transition, an innovative pilot program of TAH—LVHC to provide comprehensive, free-of-charge health care coverage to individuals being trained in marketable skills by the Private Industry Council and who otherwise would not have financial access to health care.

He also commented on the need for hospitals to generate funds in excess of revenues. "When a hospital makes a profit it raises a lot of eyebrows, but it shouldn't. This is just testimony to the efficiency of the institution. It would be a disaster if the hospital loses its tax status. The government has picked a very bad target to come up with additional revenues," he observed.

Jennings also questioned whether taxing hospitals would help solve the health care and human service needs of our community.

The first witness during the second day of the hearings was Alan Schragger, M.D., chairman of the TAH—LVHC board. He outlined the

hospital's quality assurance and utilization review procedures. "We make certain no unnecessary costs are incurred. Good medical care is the least expensive medical care," he explained.

With regard to the need to generate revenues in excess of expenses, Dr. Schragger commented: "We must have these funds if we are to continue to offer the highest level of care. Medicine changes rapidly and new equipment invariably costs more than that it replaces.

"Medical costs at our hospital are much lower than places with comparable levels of complexity and our morbidity and mortality rates are as good as anywhere in the country," he pointed out.

Dr. Schragger also provided an in-depth explanation of reimbursement procedures from Blue Cross, Medicare and other third-party payers. "We lose a great deal of money on Medicaid but the patients get the same level of care no matter what

type of insurance there is or even if there is none," he stated.

Hospital board member Alfred E. Douglass III, who is also chairman of the HealthEast Trust Fund, explained his commitment to the hospital. He described his personal experiences several years ago when he and his brother were severely injured in an automobile accident. "I have often thought of the miracle work performed on us that Sunday afternoon. The best technology, the best physicians and the best nurses were in place ready for someone in need like us. I want to make sure the technology and people are in place when the next guy comes along," he said. Douglass also gave testimony in support of Lehigh Valley Hospice, a program supported by the HealthEast Trust Fund. "My father recently died. When he became ill, HealthEast and Hospice were there for us. Because of Hospice, I was able to bring my father home. I can't tell you what that meant to us."

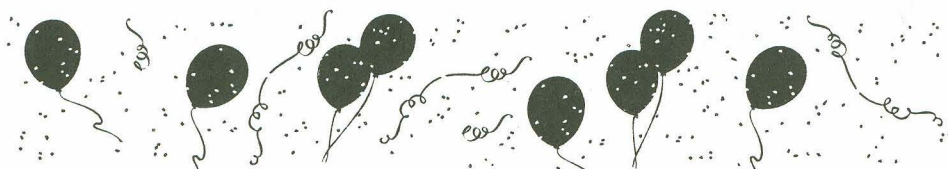
The Revs. Richard C. Wolfe and David S. Mohr detailed the work of the Pastoral Care department. "The 'heart' is in LVHC. People really care. It reaffirms humanity. The bottom line is not bucks, but quality care for people," Rev. Wolfe said. He also gave a detailed account of how participation in the Pastoral Care Department's continuing education program, in his words, "saved my life."

"Even though the Pastoral Care department is not revenue generating, it is there because it serves a very real need," Rev. Mohr added. Rev. Mohr gave a brief description of his involvement with the Pastoral Care Department's Open Hearth program, which provides temporary housing for families of patients who live outside the area.

Each also shared heart-wrenching stories as examples of how the hospital and its employees reach out to those in need.

Their testimony was followed by that of Mary Sabo, R.N., head nurse, Open Heart Unit (LVHC), and Jack L. Schwab, R.N., head nurse, Transitional Care Unit (TAH). Each told of programs developed by staff members in response to unmet "caring" needs of patients and their families.

*(please turn to page 8)*



## FON, Hospice Have 'Cause To Celebrate'

Macy's Cause for Celebration, held on Wednesday, May 3, at Lehigh Valley Mall, was the most successful promotion of its kind ever held by the Macy's organization. Over 17,000 tickets were sold prior to the event and 12,000 people actually attended.

The top selling organizations were:  
HealthEast — 1,399  
Lions Club — 897  
Kiwanis Clubs — 784  
Community Music School — 771  
St. Luke's Hospital — 723

Additionally, each participating organization had to supply 16 volunteers to work in the store on charity day. A recruitment effort headed by Linda Leddy, director, Volunteer Services (LVHC), netted 28 volunteers, the highest number of any represented group.

Within the HealthEast organization, the final sales results are as follows:

Lehigh Valley Hospice: 614 tickets, \$3,070 cash; Friends of Nursing (FON) at TAH—LVHC: 593 tickets, \$2,965 cash; FON at GHMH: 139 tickets, \$695 cash; and FON at SBNRC: 53 tickets, \$265 cash. Total cash earned to date for HealthEast programs was \$6,995.

The final results will be announced at a reception to be held on Friday, June 9 at the Hotel Bethlehem. At that time all organizations will learn how many of their ticket holders attended; who won the competition for the most ticket holders in attendance; the winners of the door prizes; and, for all organizations which sold 500 tickets or more (13 total), what their share of the door sales will be.

Susan J. Hoffman, director, corporate and foundation relations, Development (HealthEast), coordinated the HealthEast effort in this program.



# Educational Happenings

## Monday, June 5

TAH — New Employee Orientation; 8 a.m. to 4:30 p.m.; auditorium

## Wednesday, June 7

TAH — Stroke Team; 9 to 10 a.m.; cafeteria conference room

TAH — Tour; TAH site; 1 to 2 p.m.; lobby

LVHC — Tour; LVHC site; 2:30 to 3:30 p.m.; lobby

## Wednesday, June 14

TAH — CPR Recertification; 7:30 to 10 a.m.; School of Nursing auditorium

TAH — Stroke Team; 9 to 10 a.m.; cafeteria conference room

TAH — CPR Recertification; 1 to 4 p.m.; School of Nursing auditorium

## Thursday, June 15

TAH — CPR Recertification; 1 to 4 p.m.; School of Nursing auditorium

TAH — CPR Recertification; 9 to 11 p.m.; Physical Therapy

## Friday, June 16

TAH — CPR Recertification; 1 to 3 a.m.; Physical Therapy



## Hats Off To 'Walkers'

TAH—LVHC recently participated in the 18th annual March of Dimes walk-a-thon. The hospital team comprised 49 walkers who raised \$3,650.15 in pledges to help fight birth defects. This figure is approximately \$375 higher than the amount raised last year by the hospital team.

Representatives were given TAH—LVHC T-shirts to wear during the walk. These shirts can be purchased in either site's gift shop for \$6.

A special thank you from Ruth Davis, captain (TAH), and Barbara Hanks, captain (LVHC), to everyone who walked or contributed money.



**John Holley**, Short Procedure Unit (LVHC), ran in the 93rd Boston Marathon. Holley completed the 26-mile race in three hours and 20 minutes. He finished 2,404 out of 6,500 participants.

**Carol Stangherlin**, Pharmacy (LVHC), married Kenneth Faust on April 15.

**Glenn Guanowsky**, Esq., Legal Services (HealthEast), wed Joanne Koury on May 7.

**Brenda Repsher**, General Services (TAH), received a \$100 U.S. Savings Bond as the winner of the perfect attendance drawing for the month of March.

**Phyllis Harding** and **John Key**, both Pharmacy (LVHC) employees, participated in the Mayor's Early Bird Double Races (5K and 10K) held recently. Harding finished first in her

age group and third overall in the women's division. Key finished first in his age group and second overall in the men's division.

**Joseph Shambo**, Biomedical Engineering (LVHC), married TerriAnn Melber on April 29.

**Marybeth Mikitka**, Short Stay Unit (LVHC) became engaged to Scott Friedman. The couple is planning a May 27, 1990 wedding.

**Mary Weierbach**, Nuclear Medicine (LVHC), and her husband, Craig, became the parents of a daughter on April 16. Kerry Lynn weighed 9 pounds, 14 ounces and was 21 inches long.

**Cindy Reardon**, 4S (TAH), became engaged to Bill O'Neil on May 16. The couple plans to marry in September, 1989.



*CountDown Lehigh Valley 1989 at Lehigh Valley Mall screened some 3,500 individuals for cholesterol. Denise Holub, cholesterol educator, has expressed sincere appreciation to all employees who volunteered to help make the program so successful.*



# Hospital's Charitable Mission Described (from page 6)

Sabo also expressed gratitude for the support she received from the hospital during her niece's recent terminal illness.

Asked by the judge if they thought the "ministers had laid it on a little thick," both rapidly answered, "no." The hospital really is a caring place, they observed.

Charles Scagliotti, M.D., president of the medical staff and a member of both boards, described the many contributions physicians make in terms of the time they serve in the clinics, teaching medical students and employees and giving their time for other hospital programs. "Every active staff member is required to donate certain time to what we call 'citizenship requirements,'" he testified.

Vicki Klobosits, respiratory therapy technician (LVHC), outlined the rapid and often expensive technological advancements in respiratory therapy equipment. She related a moving case study involving an inebriated young man who had lost consciousness and had fallen into a snow bank. Upon arrival at the hospital, his blood had begun to crystallize from the severe cold. "If he had been treated anywhere else he would be dead. The work done at the hospital is not a matter of luck, it is by design. Everything has a purpose. I really did want to be here today and support the hospital," she concluded.

Allentown Mayor Joseph Daddona appeared next. In his opening remarks he told the court, "Nobody called me to come and speak today. I asked to speak. I want to get it on the record that a lengthy and expensive court battle will cost the citizens even more than their hospitals. They will also face an increase in taxes.

"During my administration I have seen the hospitals provide an increased level of service and maintain an increased quality of care. Any surpluses they generate go back into quality of care. If the hospitals didn't do this, government would have to pick up the costs. I want this community to avoid having to start a city or county hospital because our hospitals

"During my administration I have seen the hospitals provide an increased level of service and maintain an increased quality of care. Any surpluses they generate go back into quality of care. If the hospitals didn't do this, government would have to pick up the costs. I want this community to avoid having to start a city or county hospital because our hospitals can no longer meet our needs."

—Mayor Joseph Daddona  
City of Allentown

can no longer meet our needs," he said.

The mayor also reminded the court of other taxes that would likely be levied against the hospitals resulting in funds lost to the community.

James Burdine, Dr.P.H., vice president for community health, outlined a number of community health programs. He told the court his job is essentially to keep people out of the hospitals. He explained the hospital's commitment to improving the health of the region in spite of the cost of such programs.

Judge Young commented that he was "amazed" at the magnitude of HealthEast's commitment to community health.

Stanley E. Zeeman, M.D., a HealthEast board member, explained the hospital's affiliation with Hahnemann University Medical School. "A hospital with a highly developed education program is better able to care for its patients," he reflected.

Thomas C. Paisley Jr., president of HealthEast Enterprises, was the final witness during the second day. He did not complete his testimony.

Paisley explained the purpose of HealthEast Enterprises was to develop and implement programs that complement other aspects of the HealthEast system and that provide a new source of revenue. Such programs must be health-related endeavors only, he added.

After the visitatorial hearing process is completed, Judge Young will review the information and evaluate

it and reach an opinion.

David P. Buchmueller, president, HealthEast, made the following observations at the conclusion of the second day of testimony:

"The visitatorial hearing has provided a great opportunity to tell the story of our organization and the work of the thousands of people who are part of it.

"Judge Young has listened with interest to the testimony of employees directly involved in patient care, doctors, Board members, clergymen and community leaders like Mayor Daddona and Alan Jennings.

"As you would image, from this testimony there emerges the picture of TAH—LVHC as an extraordinary hospital consisting of people who have both professional competence and human compassion.

"I think that all of us who have been involved have a sense of pride and a belief that we are definitely fulfilling our charitable mission."

