Ensuring Student Success in a Time of Mergers and Acquisitions.

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With these mergers came multiple and varied opportunities, including consideration of how each of these hospital’s historical school affiliate partnerships – as well as the focus each hospital had on education in general - would be maintained and prioritized as the hospitals become “networkified.”

LVHN Vision

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What’s Driving the Change?

• Pursuit of “population health management” or “healthcare company” status
• Transformational change of the day-to-day delivery system
• Insurance market transformation
• Healthcare as a retail transaction
• Declining inpatient utilization; mixed changes in outpatient services
• Emergence of new competitors

Tips for a Successful Collaboration/Merger:

• Aligned cultures
• Strong leadership
• Shared accountability
• Shared clarity of purpose/goals
• Focus on effective change management
• Focus on relationship-building and communication
• Formal, written affiliation agreements
• “All in” mentality
• Transparency

Impact/Top Issues to Consider:

• Academic mission
• Centralized vs. facility-based functions
• Education partners
• Faculty
• Research
• Communication
• Governance

Tips to Ensure Student Success:

• Always keep the student at the center
• Continuous communication at all levels, across all stakeholders
• Ask questions, and then ask more questions
• Take time to manage change
• Take time to build new relationships
• Set realistic expectations

“We will build on our foundation as a premier academic community health system and become an innovative population health leader that creates superior quality and value for our patients and the communities we serve.”

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