

Vol. 6, No. 2
May 14, 1993

Scaled back only slightly because of construction, May Daze begins its long weekend run today on the grounds at Cedar Crest & I-78.

The annual event of the Lehigh Valley Hospital Auxiliary is one of the primary fund raising activities for the organization, which turns right around and supports major projects at the hospital.

As usual, a string of special events and programs fill the weekend, along with a large contingent of displays and activities plus the inevitable good food.

Joining exhibitors this year is the Security Department, which offers its crime prevention program to the general public. Included will be tips on how to protect your home, car and other personal property from loss.



Other exhibitors include Community Health's cholesterol and blood pressure screenings, plants and baked goods sales, book and stamp vendors, and some 53 crafts exhibitors. The auxiliary will hold its annual raffle, and bingo buffs will find continual opportunities to juggle

multiple cards.

A special children's activity tent is planned, as are rides and other concessions.

Friday's entertainment starts at 4:30 with "After Hours," featuring Elaine Scott and Rick



A one and a half ton beam with hundreds of autographs on it glides into place at the conclusion of topping off ceremonies for the Morgan Cancer Center. Among the new donors: the Allentown Auxiliary of Lehigh Valley Hospital, \$350,000.



Lehigh Valley Hospital couldn't function without its professional secretaries, and the cancer program is no exception. That's why Natalie Laudenslager and Lesley Shambo were among the first to sign the last beam for the Morgan Cancer Center.

Events

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Wiltrout. The formal opening ceremonies are scheduled for 6 p.m., and then "After Hours" entertainment continues until 9 p.m.

Lollipop the Clown entertains beginning at 11 a.m. Saturday, followed by Belly Dancing by Jade at noon. The Happy Boombadears invade at 1:30 and continue until 3 p.m., when a mother and daughter marimba duo take the stage for an hour. David Caserta's magic show gets underway at 4:30 p.m., followed by Woodsy the Owl, presented by Telephone Pioneers of America of AT&T. Tanya Dellatore & Co and the Sharon Plessl School of Dance entertain from 6:30 to 9 p.m.

Ronald McDonald will visit at noon on Sunday, followed by Dave the Juggling Man at 12:45 p.m. Then the stage gets a decidedly country tone with Dee Dee Lee and Country Class scheduled for 1:30 and 5:15 p.m., with Randy Travis impersonator Mark Brosius on at 3:30 and the Hillbilly Cats, a rockabilly trio, at 4:15 p.m.

The event winds down at 6 p.m. Sunday.

Benefit Events

A *Monte Carlo Dance Night* to benefit Jenn's House, will be held Saturday, May 22 starting at 8 p.m. in St. Joseph's Parish Center, Limeport. Music is by the Hillbilly Cats, and tickets are \$15. Admission includes roast beef sandwich, salad, snacks, beverage and desserts. For ticket information, contact *Chris Velazquez* in Toxicology, ext. 2578. Jenn's House is a proposed housing project for relatives of hospital patients a long way from home.

The Pennsylvania Cello Society will hold an *AIDS Benefit Concert* on May 16 at First Presbyterian Church, Fellowship Hall, Cedar Crest and Tilghman, Allentown at 4 p.m. The hour-long concert by 80 cellists is free, but donations are welcomed to benefit a special children's and emergency fund of FACT (Fighting AIDS Continuously Together), a volunteer AIDS support organization based in the Lehigh Valley. Among those on stage will be *Vivien*

Gollatz, who works in the Blood Bank at 17th & Chew and is a board member of the Pennsylvania Cello Society.

St. Luke's Singers will give benefit concerts at 4 and 6 p.m. on Sunday, May 16, in Laros Auditorium, Doctor's Pavilion, St. Luke's Campus in Bethlehem. Tickets are \$10, and the event is to support the Martin family of Pen Argyl. Tickets may be obtained from the Wishing Well Gift Shop or the Community Relations Department of St. Luke's Hospital or the Moravian Book Shop. Hedda and Liam Martin, ages 64 and 71 respectively, are foster or adoptive parents of children who were born HIV positive.

Miller Memorial Blood Center will dispatch its bloodmobile to 17th & Chew on Thursday, June 3 from 7:30 to 10:30 a.m. in Room 900, School of Nursing. Employees interested in donating may sign registration forms in their department or contact Employee Health at ext. 2289 to schedule a donation time.

Memorial Dedication

Nancy Eckert, RN, Neurosciences Research and an active member of the Vietnam Veterans Association, reminds us that plans are well under way for the Nov. 10-12 dedication of the Vietnam Women's Memorial in Washington, D.C.

More than 100,000 veterans, including many former combat nurses like Eckert, are expected to attend, and a special hotline has been established for reduced travel and lodging rates: 1-800-447-5199. A special information number, 1-800-432-1780 is also ready to help. She advises early reservations for the event, named *Celebration of Patriotism and Courage*. In addition to reunions, a march up Constitution Avenue, wreath laying at Arlington National Cemetery, the dedication and a candlelight ceremony are planned, as well as a celebration dance and a concert.

Line Dancing, Anyone?

The latest in Country Western Line Dances is the subject of a series of Monday evening classes, which began this week, in the School of Nursing

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CheckUp is a biweekly employee publication of Lehigh Valley Hospital, Public Relations, 1243 S. Cedar Crest Blvd., Allentown, PA 18103. Interoffice mail submissions should be addressed to 1243SCC-PR. For additional information, call ext. 3000. Lehigh Valley Hospital is an equal opportunity employer. M/F/D/V

Events

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Auditorium, 17th & Chew. Sponsored by the hospital Recreation Committee, the cost is \$5 per person per class, which start at 5 and end at 6:30 p.m. Dance instructor Con Gallagher is in charge, and friends of hospital employees are welcome. For additional information, contact *Sharon Bartz* at ext. 8480.

Educational Programs

The next *hospital orientation* will begin at 8 a.m. at Cedar Crest & I-78 auditorium and an optional tour of both sites will be held Wednesday, May 19 beginning at 1 p.m. at 17th & Chew and 2:30 p.m. at Cedar Crest & I-78.

CPR Recertification will be held in the 24-hour period beginning at 10 a.m. Wednesday, May 26 in the Nursing Learning Laboratory, 2nd floor, General Services Building, Cedar Crest & I-78.

CPR Certification, for which registration is required, will be held in two parts and attendance is required for both. Dates are Thursday, July 8 and Tuesday, July 13 from 9 a.m. to noon in Room 900, School of Nursing. To register, return the appropriate form, available on a monthly Human Resource Development Calendar or outside HRD at either site.

Stress — Care for the Caregiver will be offered June 1 from 9 to 11:30 a.m. in Room 900, School of Nursing. To register, return the appropriate form, available on a monthly Human Resource Development Calendar or outside HRD at either site.

The Fourth Annual Pediatric Symposium will be held Thursday, May 20 from 1 to 4:45 p.m. in the auditorium, Cedar Crest & I-78. Among the topics covered are DiGeorge Syndrome, chronic pain in children and adolescents, and kidney transplants. *Clinical Obstetrics and Gynecology Symposium / Resident Research Day* will be held Friday, June 11 from 8 a.m. to 4:45 p.m., also at Cedar Crest & I-78. For information about these and other programs in the Regional Symposium Series, contact Human Resource Development at ext. 4609.

Open House

Magic Years Child Care and Learning Center will host an open house on Monday, May 24 from 9 to 11 a.m. Everyone is welcome. Registrations for the 1993 kindergarten class are now being accepted, but space is limited. Call ext. 2949 for details.

Phamis Reception

To applaud the many employees who worked very hard and to celebrate reaching the light at the end of the transition tunnel, Information Services will host receptions at both sites next week.

The Phamis Lastword patient care system went on line May 8. All employees are invited to share in light refreshments on Tuesday, May 18 from 2 to 4 p.m. and Wednesday, May 19 from 3 to 4 a.m. in both cafeterias.

Employee Health Walks

Incentive T-shirts for participants of the May Employee Health and Fitness Walks will be distributed outside cafeteria entrances on June 2 at Cedar Crest & I-78 and June 4 at 17th & Chew, both from 11 a.m. to 1 p.m.

The next round of walking programs begin in early June. Starting June 7 for four Mondays, group walks depart the main entrance at 17th & Chew. On June 9, for four Wednesdays, the walkers start from the main entrance at Cedar Crest & I-78. Walking periods are 11:30 a.m. to noon and 12:15 to 12:45 p.m.

The walking program is under the leadership of a certified aerobic instructor and begin with warm-up stretches.

Registration deadline is May 28 by calling 821-2150. The program is sponsored by the Health Promotion and Disease Prevention Department.

Coming in CheckUp

- *June Employee Anniversaries*
- *That's Confidential!*

Every 30 Seconds: Hello, With A Smile

Have you ever had one of those days when the phone never stops ringing? It happens *every* day in two small offices at Cedar Crest & I-78. That's where the operators answer 402-8000 and 402-8999 - 77,000 times a month, or an average of once every 30 seconds.

Because the rate of incoming calls is highest during the day, staffing during peak hours demands a minimum of eight operators.

"When they complete one call, they immediately pick up another," explains Paul Klee, Director, Telecommunications and General Manager, HealthPage. The goal is to pick up all incoming calls within six rings. Because of the tremendous volume of calls, there are times when it will take longer for the operators to answer. A special system "stacks" the calls, so they are answered in the order in which they

arrive, no matter how many operators are on duty.

The operators are often the very first hospital representatives the public speaks to. Therefore, the emphasis is on exemplary customer service even though the callers may be difficult at times. "When you or I get an unfriendly call, we can take a few moments afterward to 'shake it off', Klee observes. "The operators do not have that option. They must immediately pick up the next call with the professionalism the public expects from a healthcare institution."

In triaging so many calls, the art of tactfully questioning the caller becomes an important aspect of an operator's job.

To help out, HealthPage recently hosted a special customer service seminar to aid the telephone, paging, and telephone answering

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Tucked into a couple of small rooms at Cedar Crest & I-78 is the busiest telephone line of all: 402-8000. It rings every 30 seconds. Surrounding the operators are emergency gear, such as fire alarms for the entire building.

Four tips to get the best service

- If you're calling from home and don't know the extension of the department you want, be very specific about what you need. Instead of "education", specify "advanced nursing courses", or identify the department or individual you seek. This avoids a series of questions from an operator trying to be helpful.
- When paging, take a moment to look up the exact number in the white pages of your hospital directory. If you enter the page via ext. 5100 rather than calling 8999, it will save time. Using 5100 takes just 16 seconds; using 8999 requires a minimum of 25, but more likely a full minute.
- Encourage patients who want to receive calls to keep friends and family up to date on where they are. Patients are transferred so rapidly these days that even the operators sometimes don't know about a change for several hours.
- If equipment is damaged or not working properly, contact repair service immediately (8866). They don't mind keeping your phones in first class working order - it's their job.

A Day in the Life: Lots of Unusual Calls

Routine business calls and inquiries from patients or their families are the bulk of the activity for the hospitals' telephone operators, but there are lots of unusual situations.

Typical among them:

- "I think I'm having a heart attack."
- "My child didn't come home from school" or "My husband was out all night." "They wouldn't happen to be patients would they?"
- Suicide calls. The priority here is to keep the caller on the line while making a connection to an appropriate individual within the hospital or by dialing 911 to handle the crisis.
- Accidental poisoning inquiries, which are transferred to the Poison hotline.
- Information regarding clinics from callers with a language barrier.
- Inquiries for Labor and Delivery as to whether a friend or relative has had her baby as yet. (No patient inquiry calls go to L & D; callers are advised to wait until the patient is in a room on 3T.)
- Inquiries about family members in the Psychiatric unit. Hospital policy requires the operators to respond with this phrase: "We have no information on a patient by that name."

And Then, There's The Crew At Ext. 8999

Continued from preceding page

service operators in acquiring the skills necessary to cope with the continual barrage of the unexpected.

While one group of operators deals with the constant telephone traffic, another group is busy handling paging, in itself a major undertaking. As the majority of pages go out to physicians, every operator must not only know the on-call schedule of many physicians and departments, but also any and all situations in which the on-call protocol can be violated.

Things that really tie up the lines:

- Unclear requests for information, which mean the operator has to interview the caller to determine to which department the incoming call belongs.
- Requests for directions to the hospital, especially when the caller is uncertain of which site he or she plans to visit.
- Requests for patient information, without full identity: "I'm checking on my buddy, Joe. No, I don't know his last name, but he was admitted two days ago."

Klee would like to see more people using direct paging via the automated system (402-5100) rather than calling 8999. At the present time, only 55% of all pages are "direct." The industry standard for a "good" hospital should be approximately 85%. With 1300 pagers in the system, the users would find that direct paging is a tremendous time saver.

Operators are also the folks who bring you messages over public address systems. These are the code announcements (blue, yellow, red, orange) and trauma or University MedEvac calls.

There's another facet to the operation which, in effect, represents a large internal telephone "company" responsible for telephone line and equipment maintenance, as well as continually monitoring long distance traffic.

In addition to the paging and telephone network, HealthPage, located at 1031 Linden Street in Allentown, operates a very successful medical answering service to which any medical practice/business can subscribe. Providing cellular telephone service to the medical profession is yet another facet of HealthPage.

Spanish With A Twist Offered to Employees

Employees who have a limited knowledge of Spanish — or even no knowledge at all — are now able to learn both the language and many of the customs through a new Lehigh Valley Hospital program.

Aimed at helping employees to be better prepared to serve the area's Hispanic population, the course has already proven to be popular for its breezy style and focus on cultural and language issues specific to healthcare.

The Spanish class is a segment of the "A Better Start" program involving prenatal care for Allentown's growing Latino population and is grant funded.

The high-energy Spanish classes, taught on two levels for a total of 20 hours of instruction, allow employees with little or no experience with the language to get a specialized education in Spanish medical terminology. Preference in enrollment in the free classes goes to employees involved in maternal and child health. It's taught by John Mamone from Lafayette College and

the bright and breezy format has proven popular with employees who've taken the 10-week course.

Cultural sensitivity is also an important part of the class, with emphasis on varied customs among Latin Americans and gaining an understanding of interpersonal styles that can be confusing to those who are not Hispanic. Vicky Lysek, coordinator of "A Better Start," says one of the most common inter-cultural misunderstandings is avoiding eye contact. Among Latinos, it is a display of respect; among Americans, it suggests indifference.

The course draws a diverse employee group including General Services staff, nurses, clerks and physicians, and support from co-workers who pick up the slack when classes are held is appreciated.

Lysek says that because it is important for all patients to be understood and made welcome, even limited Spanish skills and cultural sensitivity go a long way in patient service.

Safety Seeks Logo, Announces Contest

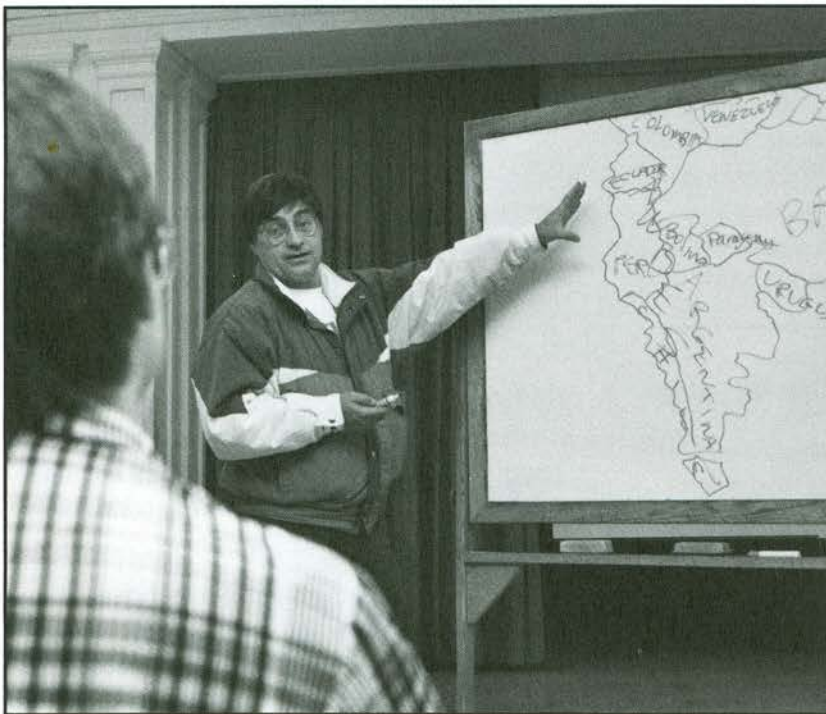
With an eye to National Safety Week, June 6-12, the Safety Department plans to celebrate with a contest open to all employees, volunteers and medical staff.

It's hunting for a logo to use on all hospital safety materials.

Emma Hooks, director, says it can be a combination of words or a graphic, and to make the contest interesting a whole variety of prizes are offered to would-be contestants.

There are few rules. Entries can come from departments or individuals, and any artwork doesn't have to be finely finished — just clear. Entries may be submitted in boxes to be found at both cafeterias during the week, and judging will follow.

All entrants need to do is add their name, department and a phone number to their contest entry.



John Mamone can whip out a sketch of South America and identify all the countries and cultures faster than most people can find Cancun on a map. His students learn Spanish language skills with medical applications — as well as the diversity of people called "Hispanic."

Food Service, Units Improve Delivery Service

The way it's always been done isn't always the best way — at least when it comes to delivering patient meals at 17th & Chew.

Until recently, Food Service had a straightforward schedule for delivering patient trays throughout the building, using the same pattern for all meals.

Each unit has a unique schedule of its own, which meant that meals might arrive at inconvenient times for patients. Working with nursing units, Dave Smulowitz, associate food service director, launched a flexible schedule designed to accommodate unit needs.

Smulowitz credits Ed Zanders, mental health technician, Adolescent Psychiatry, with the idea that really solved the problem. He explains that up to that point, research was into "range of time" delivery — that is, the blocks of time most convenient for patients on each unit.

That varies with breakfast, lunch *and* dinner. Zanders suggested that delivery schedules consider three separate meals for each unit.

Nursing units and food service staff collaborated on a plan to work with everyone's requirements, and the new plan was launched early this month with the goal of more efficient on-time delivery.

Also new in Pediatrics is a hospitality cart for parents of patients in need of a snack when the cafeteria is closed. Available every day are complimentary fruit, danish, coffee and crackers. Smulowitz says Cindy Max, RN, unit manager, came up with the idea. In the meantime, youngsters get snack boxes, tray covers and a menu all in a dinosaur theme to help brighten their day.

In other news about 17th & Chew, Smulowitz says an employee suggestion has led to an improved beverage area in the cafeteria, which recently received budget approval and should eliminate congestion around dispensing machines.

The next big change will be the removal of the old tray belt along much of one wall. With a

new system of tray return, racks are provided to allow patrons to drop off their trays and depart.

A tougher problem relates to locations of toasters. Smulowitz says the issue is that enhanced convenience is going to involve a considerable amount of rewiring in the old cafeteria. That's under study.

The merger of two formerly independent food service operations continues to make progress in subtle ways. Smulowitz says that 95 percent of the cafeteria menu is the same at both hospital sites, with the difference being offerings involving physical space availability.

Recently arrived at both sites, for example, is the "Baker's Junction" program that offers a variety of fresh baked goods, generally on Fridays, that can be purchased for take home while supplies last. They are mostly dessert items and breads and at least one on the menu is low fat.

After being tested at Cedar Crest & I-78, the Pete's Arena personal pan pizza is coming to 17th & Chew with a similar promotional launch. Smulowitz says that pan pizza sales on May 14, 21 and 28 will include a free large soda, and that coupons are available from cashiers. The pan pizza is in addition to regular pizza offerings, which will be available more often in response to customer demand.

"One of our very best workers," Maryann Merkel, will be getting some extra help. She's the person who staffs Night Life at 17th & Chew. With an increase in volume and employee participation, the combination cook-server-cashier is going to get some part-time help.

Merkel is one of the staff who has a diamond Pineapple Pin, a universal symbol of excellence in hospitality in the industry.

Smulowitz also noted that Nadine Ritter was singled out for applause during a recent Wood Company quality survey. Recognized a dozen times so far, she's got a second-level Pineapple Pin and a variety of commendations for her courtesy and outgoing nature.

Pennsylvania
Dutch food fans
will be treated to a
day of specials on
May 19 at both
cafeterias.

About Our People

The Nursing Department had its annual celebration of diversity, talent and skill last week, including a program at which Friends of Nursing saluted this year's best in a variety of categories.

The recipients included:

Jere and Bonnie Smith Ambulatory Care Award — Jet Bortz, RN, OTU

Margaret Dorney Nurse Anesthesia Award — Greg Binder, RN, Anesthesia

Hematology/Oncology Associates Award for Excellence in Cancer Nursing — Janette Tough, RN, OTU

Samuels Awards for Cardiac Nursing — Angela Sinkler, RN, TOHU, and Yvonne Stauffer, RN, 4C

Ihrie Digestive Sciences Nursing Award — Marie Smith, RN, GI Lab

Kaminski Award for Excellence as a Central Float Nurse — Carol Gould, RN, Float Pool

Nicholas Award for Excellence in Nursing Education — Barbara Moyer, RN, Nursing Education

Joan and Donald Gaylor Medical Surgical Nursing Award — Mabel Humphrey, RN, 4A

Salvadore Leadership Award for Excellence in Medical Surgical Nursing — Lisa Boyle, RN, 6B

Mental Health Technician Award — Kevin Lee Moore, Psychiatry

Samuels Awards for Neonatal Intensive Care Nursing — Denise Kovacs Keeler, RN, NICU, and Darlene Pail, RN, NICU

Franges Excellence in Neuroscience Nursing Award — Ann Fetcho, RN, CNSU

M.G. Asnani M.D. Awards for Excellence in Pediatric Nursing — Delia Fink, RN, Pediatrics and Sharon Hanuschak, NICU

Dr. and Mrs. Joseph Prorok Award for Excellence in Perioperative Nursing — Donna Lynn Grimes, RN, OR

Allentown Anesthesia Associates Post Anesthesia Care Award — Maura Kresge, RN, PACU

Psychiatric Nursing Award — Frances Anna Caruano, RN, 6 North

Trauma Nursing Award — Ruth Rappaport, RN, -STU

Nursing Administrators' Award for Outstanding Nurse Preceptor — Nancy Kochenberger, RN, 4S

Fleming Community Service Award — Louise Oswald, RN, GICU-E

Fleming Nursing Caring Awards — Wanda Ann Perich, RN, ICU, and Barbara Werner, RN, NICU

Fleming Nursing Innovation Award — Cynthia Runner-Heidt, RN, Home Care

Fleming Nursing Quality Award — Shirley Wagner, RN, ICU

Ihrie Educational Advancement Award — Carol Sorrentino, RN, 4B

Kinneman Nursing Leadership Awards — Julie Clelland, RN, SSU, and Cynthia Max, RN, Pediatrics

Medical Staff Nursing Practice Awards — Mary Cramsey, RN, SSU, Mary Jean Potylycki, RN, 4C, and Patricia Rhoads, RN, Emergency

Medical Staff Nursing Assistant/NTA Awards — Catherina Reiker, 4S, Ludin Santa, Home Care and Bonita Williams, SSU

Medical Staff Unit Clerk Awards — Ann Butch, Pediatrics, Sandra Hoderman, ICU, and Cynthia Ward, TOHU

Licensed Practical Nurse Award — Nancy Trice, LPN, 6C

Helen Potts LPN Award — Luann Shuman, LPN, Pediatrics

Josephine Ritz Award for Excellence in Patient/Family Teaching — Diane Saniski, RN, NICU

Nancy Stevens Educational Advancement Award — Julie Wehr, RN, 4C

Allen Neurosurgical Associates Inc. Award For Nursing Research — Kathleen Lucke, RN, Neurosciences

Obstetrical/Gynecological Nursing Award — Ann Andres, RN, Labor & Delivery

The Marketplace

Items for Sale

Four-person inflatable raft, with oars, was \$125, asking \$50, like new. Call 434-1483.

Sony single disk CD player for your vehicle. One owner, \$200 or best offer. Call 682-6111 after 3 p.m.

Refrigerator/freezer, Admiral frost-free, 3 door side by side, 22 cu ft, yellow, \$250 or best offer. Call 965-4511.

Purebred Arab gelding, 14 hands, dark bay with white star and white hind socks, gentle, excellent for child or adult, 6 years old, has been show. Call 395-2733.

John Deere SX75 riding mower, 9 hp, 32" cut, electric start, rear bagger, one year old, \$2,000/neg. Call 398-1116.

Leather jacket, white with fringes, size medium (8-10), worn only 2-3 yrs, 1 year old, retail \$350, asking \$100 or best offer. Organ: Gulbrandsen Columbia 110 two keyboard with custom top and bench, mint condition, \$450 or best offer. Call 691-2579.

Spanish dark wood bedroom set, chest, dresser, night stand, queen bed, great condition, \$175. Call 395-5982 days.

Exquisite Lladro Spanish fine porcelain for the dedicated collector. Several figurines at 30-50% of retail prices. Pecan dining room set, includes table with 3 inserts, 6 chairs, hutch, server, \$595; Mediterranean bedroom set includes queen size bed, highboy, two nightstands and dresser with mirrors, \$650; chest of drawers, like new, \$150; hand-carved nightstand, antique, \$55; coffee table, \$40, maple rocker, \$40; refrigerator, \$75; Kirby vacuum cleaner with attachments, \$125 or best offer. Beautiful authentic Per-

sian Kerman Oriental rugs, 12x15 pastel, \$2,000; 9x12 like brand new, \$2,000; 5x2-1/2, \$495 and 4x2, \$395 matching runners. Call 395-8535, leave message.

Office size copy machine, 3M VQC III, excellent condition, \$450 or best offer. Call 767-7637.

Golf clubs, irons 3-PW, driver and 3 wood, good condition, \$125. Call 398-7326.

Contemporary style sofa with matching love seat in good condition, \$100, 5 year old Kenmore electric dryer in excellent condition, \$200; exercise bike, hardly used, \$40, 4 year old Kenmore microwave oven, excellent condition, \$75; Kitchen Aid portable dishwasher with butcher block top, good condition, \$50. Call 439-8176.

Kohler bathroom, lite blue tub (left side drain), toilet and sink, brand new, still in boxes, \$500 or best offer. Call 797-3768 after 4.

Windsurfer — O'Brien Sensation XL, with sail, excellent condition, hardly used, great for beginners, \$350 or best offer. Call 298-2479.

21 Foot Venture sailboat, with trailer, sleeps 4, excellent condition, \$3,900. Call 282-1795.

Entertainment armoire, one year old, 80x20x36, whitewashed maple; coffee table and sofa table, whitewashed maple, 4-cup coffeemakers, iron, toaster oven. Call 439-8803.

1988 Glastron 19 ft open bow, 230 hp v8, stereo, low hours, \$8,000 firm, must sell. Call 266-6261.

Solid cherry oval dining room table with 2 leaves, seats 8, orig. \$850, will sell at \$350 or best offer, 8 years old. Call 432-3512.

Nintendo deck, 2 controls, zapper and Duck Hunt with Mario, \$35.

Game Genie, almost new, \$20. 12 Assorted tapes, \$5-12 or the works for \$150. Call 264-2192.

Full size Chevy running boards, \$50. Three prom/bridesmaids dresses, sizes 3-5, 2 red, 1 pink, \$35 each. Call 821-1166 after 5.

Nurse's uniforms, sizes 10-12, \$20 each. Freezer: Frigidaire deluxe, frost free upright model, good working condition, \$75. Call 395-5602.

Moving, must sell 10 pc Lane dining room set, oval table, 6 chairs, buffet, lighted hutch with glass windows and shelves; walnut buffet; Victorian carved walnut sofa; new cherry 8-gun cabinet with three drawers and two doors. Call 435-8819.

Storkcraft crib and mattress, \$75. Fisher Price high chair, \$15. Gerry infant carrier, \$5. Call 395-7863 after 5 p.m.

Minolta Freedom dual camera with carrying case, auto load, zoom lens, auto wind, rewind and flash, asking \$65. Call 435-8758.

Emerson a/c, 18,000 btu, '92 model used one season, originally \$750, asking \$500 or best offer. Call 434-5449.

Vehicles for Sale

1986 Pontiac Fiero SE, auto, V6, a/c, AM/FM, tilt, sunroof, 33,000 miles, garage kept, excellent condition, \$5,800. Call 837-9179.

1984 VF1000 Honda Interceptor motorcycle, garage kept, well maintained, Perelli tires, \$2,200. Call 488-7797.

1989 Jeep Wrangler, red convertible, grey interior, 5 speed, garage kept, excellent condition, 37,000+ miles, Call 437-1995.

1988 Audi 5000s, automatic, a/c, removeable cassette player, 4

door, runs great and in good condition, \$7,000 negotiable. Call 845-2409.

1988 Pontiac Grand Am, light blue with blue interior, automatic, 4 door, a/c, 53,000 miles, excellent condition, \$5,200. Call 865-9816 after 5 p.m.

1976 Chevy Corvette, candy apple red, auto, 14,000 miles on second engine, a/c, power, t-roof, asking \$8,500. Call 944-0430.

1991 Oldsmobile minivan, superb condition, 39,000 miles, assume lease payments of \$292 or buy outright, \$12,900. Call 682-2704.

Real Estate for Sale

3 Bedroom Allentown brick-front ranch, 1 1/2 car garage, paved driveway, tile bath, w/w carpeting, tree-lined private backyard, new kitchen appliances, ideal starter home or for retired couple, Parkland Schools, near LVH. Asking \$104,900. Call 437-0139.

3 Bedroom west end condo, 2 1/2 baths in professional neighborhood facing Trexler Park. Many upgrades, eat-in kitchen, two patios, fireplace full basement. Priced to sell at \$139,900. Call 395-8535.

Whitehall twin, 4 BR, 1-1/2 baths, ultra modern kitchen, first floor laundry, family room, living room, dining room, deck shed, off street parking, \$87,900. Call 398-9888 ext. 134.

Immaculate townhouse, 3 BR, 2-1/2 baths, central air, living room, dining room, modern kitchen, breakfast room, screened and windowed back porch, 2nd floor laundry, attic and ceiling fans, fenced yard, off street parking, East Penn School District. \$78,500. Call 398-3398.

Emmaus — 1/2 twin, 4 years old,

3 BR, 2 1/2 bath, LR, FR, garage with opener, finished basement, attic w/disappearing stairs, plantique landscaping with brick patio overlooking private wooded lot. Must sell, \$122,000 or best offer. Call 965-4189.

East Penn Schools/Hidden Valley — Custom built contemporary, open concept, 4 BR, 2 1/2 bath, 2 car garage, formal living and dining room, ultramodern kitchen with Jennaire island, finished basement, master bedroom suite. Call 395-5602 after 6 p.m.

3 BR, 2 story colonial on one acre in quiet subdivision, low heat cost, Northampton Schools, \$114,000. Call 767-9705.

Real Estate for Rent

2 BR Apartment, vicinity 14th &

Walnut, 1 1/2 baths, carpeted, heat, water included, \$475, security required, available June 1, call 437-7011.

Allentown twin, 4 BR, 2 baths, finished basement, cable, great for young family, \$725. Call 433-3536.

Peachtree Village, townhouse, 2 BR, 2 1/2 baths, 2 car garage, fireplace, washer/dryer, dishwasher, patio, call 799-2021.

Emmaus — garage for rent, 10x27, suitable for car, RV or boat, \$30/month. Call 965-9631.

One BR apartment, private entry and yard, within walking distance of 17th & Chew, rent includes heat, hot water and electric. \$450/month. Call 433-6936.

Stone Harbor NJ beach house, 3

BR, 2 blocks to beach, several good weeks available this summer. Call 439-0911.

Miscellaneous

Childcare: college student willing to watch your children in hour home this summer, full time. Call 434-1228.

Hidden Valley Development garage sale, 5/14 and 5/15, Brookside and East Texas Roads, check newspaper for times. Call 389-2702.

Wanted

Used canoe in excellent condition. Call 434-1483.

Microfiche viewer and/or microfilm attachment, willing to pay reasonable amount. Call 866-8153.

Female roommate to share condo near Bethlehem, close to Rt. 22. Pool, tennis courts, washer and dryer in condo, pay half rent and utilities. Call 865-2331.

For my little girl, the Walt Disney tape "The Little Mermaid," reasonable price/viewable. Call 791-3398.

Teenager/young adult with car to be a companion for 6 1/2 year old boy during the summer in our home, west end of Allentown. Activities to include swimming, arts and crafts, library visits, going to park, etc. Individual should enjoy children and be creative. M-F, 7:30 a.m. to 5 or 5:30 p.m. Call 432-2959 after 6 p.m.

The Marketplace is provided as a free service to employees of Lehigh Valley Hospital and is published in the first edition of *CheckUp* each month. All submissions must be on the attached form and must include the employee's name, department and a daytime telephone number. Submissions without this information will be discarded. **Only employees, volunteers and staff physicians may submit items for publication.**

Marketplace ads may be run for only two consecutive months, and must be submitted for each edition of *Marketplace*. We reserve the right to reject, revise or edit submissions and publication does not constitute an endorsement of product or service.

Deadline for submissions is the last day of the month preceding publication.

Send submissions to *Marketplace*, Public Relations, 1243SCC.

Marketplace Submission

Check Category ☐ Items for Sale ☐ Vehicles for Sale

☐ Real Estate for Sale ☐ Real Estate For Rent ☐ Wanted

Copy (please print or type) _____

Home Phone (will appear in ad) _____

Submitted by _____

Department _____ Daytime Ext. _____